



KENYA FISHING INDUSTRIES CORPORATION

LIWATONI FISHERIES COMPLEX

P.O BOX 99775-80107

MOMBASA

Tel: 254-742407768 / 0786331616

Email: info@kfic.co.ke/procurement@kfic.go.ke

REQUEST FOR QUOTATIONS: KFIC/RFQ/19/2024-2025

**PROVISION OF WORKS FOR DRY DOCKING
AND BOAT REPAIR SERVICES UVUVI II AND III**

May 2025

REQUEST FOR QUOTATIONS (RFQ)

From: KENYA FISHING INDUSTRIES CORPORATION

M/S

P.O BOX 99775-80107

MOMBASA

PROVISION OF WORKS FOR DRY DOCKING AND BOATS

REQUEST FOR QUOTATIONS NO: KFIC /RFQ/19/2024-2025

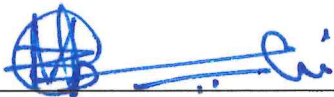
The: **KENYA FISHING INDUSTRIES CORPORATION** invites you to submit quotations for **PROVISION OF DRY DOCKING AND BOAT REPAIR SERVICES UVUVI II AND III**. Indicated in detail in "Table A: Schedule of Requirements and Specifications". The quotation shall follow the instructions and documents in this RFQ document and shall be in English Language. Tenderers may obtain further information during office hours 0800 to 1700 hours at the address given below:

1. Quotations shall be submitted in accordance with the instruction in Part 1: Quotation Procedures and in a sealed envelope clearly indicating name and address of tenderer, the quotation name and title and must reach the Procuring Entity at the address indicated below not later than **12:00 HRS**. Quotations can be delivered by registered mail, courier or hand delivery at the tenderer's option. Late quotations shall be rejected.
2. Enquiries regarding this quotation may be addressed to **Chief Executive Officer, Kenya Fishing Industries Corporation, P.O Box 99775-80107 Mombasa.**
3. Any resulting contract shall be subject to the terms and conditions detailed in Part 3: Contract.
4. Please inform by email or express mail the undersigned within **one day** of receipt of this RFQ if you will not be submitting a quotation.

Address for Submission of Quotations.

- 1) Name of Procuring Entity: **KENYA FISHING INDUSTRIES CORPORATION**
- 2) Mailing Address:
Ag. Chief Executive Officer
Kenya Fishing Industries Corporation
Physical address: Liwatoni Fisheries Complex, Ganjoni
P O Box 99775-80107 Mombasa

Yours sincerely,



Ag. Chief Executive Officer.
Kenya Fishing Industries Corporation

PART 1: INSTRUCTIONS TO TENDERERS

1. **Tenderers are advised to read carefully** these instructions and the Conditions of Contract in Part 3: Contract, before preparing the quotation. The standard forms in this RFQ may be photocopied for completion but the Tenderer is responsible for their accurate reproduction. The term Tenderer shall mean the firm or person invited to submit a quotation. The term Quotation herein shall mean the quotation submitted as usually understood in public procurement.
2. **Validity of Quotations:** The quotation will be held valid for **30** days from the date of submission.
3. **The Quotation shall consist of** completed Tables A, B and C and the Form of Quotation all indicated in Part 2 of this Request for Quotations, and documents to evidence Eligibility and Conformity to Technical Specifications.
4. **Sealing and Marking of Quotations:** Quotations in one “**one original**” should be sealed in a single envelope, clearly marked with the **Quotation Reference Number** in the RFQ, the Tenderer's name and the name of the Procuring Entity. Envelopes should be sealed in such a manner that opening and resealing cannot be achieved undetected.
5. **Submission of Quotations:** Quotations, and any alternatives if allowed as per Item 11 below, should be submitted to the address below, on or before the date and time indicated in sub-item 4 below. Late quotations will be rejected.

Address for Submission of Quotations.

- 1) Name of Procuring Entity: **KENYA FISHING INDUSTRIES CORPORATION.**
- 2) Mailing Address: **Chief Executive Officer, Kenya Fishing Industries Corporation, P.O Box 99775-80107 Mombasa.** Physical address for hand or Courier Delivery to an office or Quotation Box (City, Street Name, Building, Floor Number and Room)
- 3) Date of Submission (deadline): 30/05/2025
- 4) Time of Submission (deadline): **12:00 HRS**
6. **Opening of Quotations:** Quotations will be opened immediately after the closing date and time specified in item 5 (4) above, by at least three appointed officials of the Procuring Entity.
7. **Tenderer Eligibility:** Tenderer must submit Documentary evidence to show His/her eligibility to be awarded a contract to cover each of the following: The Tenderer shall also complete attached forms to confirm eligibility and non-existence of a conflict of interest in relation to this procurement requirement by signing the attached Forms.
8. **Invitation not transferable:** This invitation is not transferable to other firms or individuals not so invited.
9. **Goods Eligibility:** Tenderer must submit as evidence documents to show the country of origin of any goods to be supplied or incorporated in the work or services
10. **Technical Specifications:** Documentary evidence to show that the goods meet the technical specifications.
11. **Alternative Quotations:** Tenderers **are not permitted** to submit alternative quotations for goods/alternative technical solutions for specified parts of the Works or Services (*select one*). Only the alternatives, if any, of the Tenderer with the winning quotation conforming to the basic technical requirements shall be considered by the Procuring Entity.
12. **Currency:** Quotations shall be priced in Kenya Shillings. Quotations in other currencies will be rejected if not allowed.

The Procuring Entity shall not allow quotations in foreign currency.

13. **Evaluation of Quotations:** The evaluation of quotations will be conducted using the procedure set out below:
 - i) **Preliminary examination to determine Tenderer eligibility:**
 - Copy of Certificate of Registration/ Incorporation
 - Copy of Valid Tax Compliance
 - Copy of Valid KRA pin
 - Copy of valid authorization letter/document on maritime, civil and modular infrastructure
 - Copy of valid Insurance cover
 - ii) Technical examination to determine goods eligibility, compliance with technical specifications and commercial responsiveness. Quotations failing this stage will be rejected and not considered in next stage.
 - iii) Financial comparison of quotations to determine the lowest evaluated quotation. In case foreign currency is allowed, for comparison purposes only, foreign currency quotations will be converted to Kenya shillings using the exchange rates published by the Central Bank of Kenya on the day of submission of quotations.
14. **Lowest Evaluated Quotation:** The lowest evaluated quotation shall be recommended for award of contract.
15. **Award of contract:** Award of contract shall be by placement of a Letter of Acceptance or Local Purchase Order in accordance with Part 3: Contract. The currency of award and payment shall be currency in which the quotation was submitted. Unsuccessful tenderers who responded will be notified of the accepted quotation, indicating the name and the amount of the accepted quotation
16. **Right to Reject:** The Procuring Entity reserves the right to accept or reject any quotation or to cancel the quotation process and reject all quotations at any time prior to contract award.


QUOTATION AND QUALIFICATION DOCUMENTS

Instructions to Tenderer. Tenderer must complete and submit as part of the Form of quotation.

- (i) SCHEDULE OF REQUIREMENTS TABLE
- (ii) FORM FOR DISCLOSURE OF INTEREST
- (iii) CERTIFICATE OF INDEPENDENT QUOTATION DETERMINATION
- (iv) SELF-DECLARATION FORM
- (v) FOREIGN TENDERER 40% RULE (where provided)

FORM OF QUOTATION [To be completed by Tenderer]

1. We have examined and have no reservations to the Request for Quotation document, and understand its full content and intent.
2. In compliance with your request for quotations dated _____, referenced above, we offer to _____ (Specify one of supply goods, complete the works or provide the services) to cover and conform to our pricing listed in the attached in Table B. Quotation Submission TABLE at a total price of Kenya Shillings _____ (in words) _____
OR in Foreign Currency (if allowed), Currency _____ amount _____ (in words) _____
3. We confirm that we are eligible to participate in public procurement and meet the eligibility criteria specified in Part 1: INSTRUCTIONS TO TENDERERS.
4. We also confirm that the _____ (goods to be supplied/works to be constructed/services to be provided (select one) conform to the **SCHEDULE OF REQUIREMENTS TABLE** below and in conformity with technical specifications listed in PART 2: SCHEDULE OF REQUIREMENTS of this RFQ Document.
5. We undertake to adhere by the Code of Ethical Conduct for Suppliers, Contractors and Service Providers, copy available from _____ (specify website) during the procurement process and the execution of any resulting contract.
6. We confirm that the prices quoted are fixed and firm for the duration of the validity period and performance of the contract and will not be subject to revision or variation.
7. The validity period of our quotation is: _____ days from the time and date of the submission deadline (number to be same as in the instructions to Tenderers).
8. We confirm we are not submitting any other Quotation as an individual or firm, and we are not participating in any other Quotation as a Joint Venture member or as a subcontractor.

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9. We, along with any of our subcontractors, suppliers, Engineer, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to a temporary suspension or a debarment imposed by the Public Procurement Regulatory Authority or any other entity of the Government of Kenya, or any international organization.
 10. We hereby certify that we have taken steps to ensure that no person acting for us or on our behalf engages in any type of Fraud and Corruption.
 11. We hereby certify and confirm that the Quotation is genuine, non-collusive and made with the intention of accepting the contract if awarded. To this effect we have signed the "Certificate of Independent Quotation Determination" attached below.
 12. We, the Tenderer, have completed fully and signed the **FORM FOR DISCLOSURE OF INTEREST**- interest of the firm in the Procuring Entity, attached below.

The Delivery/Completion period offered is: _____ days from date of acceptance of Quotation. The warranty period offered is _____ weeks.

Quotation Authorized by:

Name and designation _____

Signature: _____

FORM FOR DISCLOSURE OF INTEREST - Interest of the Firm in the Procuring Entity.

- i) Are there any person/persons in **State Department for The Blue Economy and Fisheries** who has/have an interest or relationship in this firm? Yes/No.....

If yes, provide details as follows.

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- ii) **Conflict of interest disclosure**

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iii) Certification

On behalf of the Tenderer, I certify that the information given above is complete, current and accurate as at the date of submission.

Full Name _____

Title or Designation _____

(Signature)

_____/_____
(Date)

iv) CERTIFICATE OF INDEPENDENT QUOTATION DETERMINATION

I, the undersigned, in submitting the accompanying Letter of quotation to the _____
[Name of Procuring Entity] for: _____

_____ [Name and number of quotations] in response to the request for tenders made by: _____
[Name of Tenderer] do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of _____ [Name of Tenderer] that:

1. I have read and I understand the contents of this Certificate;
2. I understand that the Tenderer will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am the authorized representative of the Tenderer with authority to sign this Certificate, and to submit the quotation on behalf of the Tenderer;
4. For the purposes of this Certificate and the quotation, I understand that the word “competitor” shall include any individual or organization, other than the Tenderer, whether or not affiliated with the Tenderer, who:
 - a) has been requested to submit a quotation in response to this request for quotations;
 - b) could potentially submit a quotation in response to this request for quotations based on their qualifications, abilities or experience;
5. The Tenderer discloses that [check one of the following, as applicable]:
 - a) The Tenderer has arrived at the quotation independently from, and without consultation, communication, agreement or arrangement with, any competitor;
 - b) the Tenderer has entered into consultations, communications, agreements or arrangements with one or more competitors regarding this request for quotations, and the Tenderer discloses, in the attached document(s), complete details thereof, including the names of the competitors and the nature of, and reasons for, such consultations, communications, agreements or arrangements;
6. In particular, without limiting the generality of paragraphs (5)(a) or (5)(b) above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - a) prices;
 - b) methods, factors or formulas used to calculate prices;
 - c) the intention or decision to submit, or not to submit, a quotation; or
 - d) the submission of a quotation which does not meet the specifications of the request for quotations; except as specifically disclosed pursuant to paragraph (5) (b) above;
7. In addition, there has been no consultation, communication, agreement or arrangement with any competitor regarding the quality, quantity, specifications or delivery particulars of the works or services to which this request for tenders relates, except as specifically authorized by the procuring authority or as specifically disclosed pursuant to paragraph (5)(b) above;
8. the terms of the quotation have not been, and will not be, knowingly disclosed by the Tenderer, directly or indirectly, to any competitor, prior to the date and time of the official quotation opening, or of the awarding of the Contract, whichever comes first, unless otherwise required by law or as specifically disclosed pursuant to paragraph (5)(b) above.

Name _____

Title _____

Date _____

[Name, title and signature of authorized agent of Tenderer and Date]

v) SELF-DECLARATION FORM

We, the Tenderer _____ (insert name) submitting our Quotation in respect of Quotation No _____ for _____ (insert quotation Title Description) for _____ (insert Name of Procuring Entity)

DECLARE AS FOLLOWS:

That, We the Tenderer including any entity or individual that directly or indirectly controls, is controlled by or is under common control with us, and any subcontractors, suppliers, project managers, consultants, manufacturers, service providers, agents, individuals, or any other party involved or to be involved for any part of the processes of procurement and contract execution related to the above quotation:

- a) have not engaged/will not engage in any corrupt or fraudulent practices in the processes of procurement and contract execution related to the above quotation as defined and/or described in the following:
 - i) the RFQ for the above Quotation;
 - ii) Kenya's Public Procurement and Asset Disposal Act, 2015) and its attendant Regulations;
 - iii) Kenya's Anti-Corruption and Economic Crimes Act, 2013; and
 - iv) any such other Acts or Regulations of Government of Kenya;
- b) have not offered/will not offer any inducement to any member of the board, management, staff and/or employees and/or agents of State Department for Fisheries, Aquaculture and the Blue Economy.
- c) have not engaged/will not engage in any collusive or corrosive practice with other tenderers participating in the subject quotation;
- d) have not been sanctioned or debarred by any entity from participation in public procurement proceedings of Kenya.

That, what is deponed to herein above is true to the best of our knowledge, information and belief.

Name of the Tenderer.....[insert complete name of tenderer signing the quotation]

Name of the person duly authorized to sign the quotation on behalf of the Tenderer:

.....[insert complete name of person duly authorized to sign the quotation]

Title of the person signing the Quotation.....[insert complete title of the person signing the quotation]

Signature of the person named above [insert signature of person whose name and capacity are shown above]

vi) FOREIGN TENDERER 40% RULE

Pursuant to the provisions in the Public Procurement and Asset Disposal Act, 2015, a Foreign Tenderer must complete this form to demonstrate that the quotation fulfils this condition.

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PART 2: SCHEDULE OF REQUIREMENTS

TABLE A. SCHEDULE OF REQUIREMENTS, TECHNICAL SPECIFICATIONS

Table A. SCHEDULE OF REQUIREMENTS AND TECHNICAL SPECIFICATIONS

[Procuring Entity to complete Columns a-d and Tenderer to complete Column Indicating YES or No and if NO indicate the specification of the offered item]

PROVISION OF WORKS FOR DRY DOCKING AND BOATS

	Description of Services	Unit of Quantity			
1.	Mooring /unmooring	Item	1	Mooring vessel on arrival and unmooring on departure.	
2.	Underwater Hull cleaning 80m²	M ²	40	Light hand scraping wire brushing and washing down with fresh water	
3.	High pressure washing 80m²	M ²	30	Rigging up equipment to pressure wash underwater hull with high pressure washing machine.	
4.	Designing and consultation	Item	1	Seeking experts consultation on safety and stability of the boat and redesigning to accommodate the changes	
5.	Fish Cargo	Item	1	Remodel the fish storage by incorporation a double hull with heat insulation materials, introducing portable division (pound board) to prevent fish load shift and implementing refrigeration through cold ice.	
6.	Engine room ventilation	Item	1	Enhance ventilation and working conditions by installation of duct and extractor fan	
7.	Installation of toilets, galley and bunker beds.	Item	1	Redesign boats to accommodate marine toilets and galley.	12
8.	Safety Equipment installation.	Item	1	Installation with stainless steel rails, fenders, anchors and ropes for safety purpose.	
9.	Long-line spool and winch system.	Item	1	Installation of spools and a winch system after conducting a stability assessment for the center of gravity.	
10.	Propulsion line Servicing	Item	1	Conducting general maintenance on the engine gear box shafts and propeller.	

11.	Shade installation	Item	1	Fitting the boats with shade to protect the crew from sunlight and adverse weather conditions such as heavy rainfall and storms.	
12.	Fuel and Fresh water tank expansion.	Item	1	Expansion of both tanks to a capacity of 500litres and 1000 liters respectively to give room for endurance of the boat will at sea	
13.	Power back up system	Item	1	Installation of 2,000 watts solar power back up system with battery storage.	
14.	Installation of radar fish finder	Item	1	Installation of fishing and navigation equipment .Type Lowrence hook reveal 9 with transducer	
15.	Bulwark reinforcement	Item	1	Strengthen the bulwark of the boats to accommodate the additional weight and modifications	
16.	Bottom Hull painting	SQM	40		
17.	Top side painting and branding	SQM	30		
18.	Deck Painting	SQM	28		
19.	Tall Shaft withdrawal and repairs	SUM	1	Remove coupling from the tall shaft, withdraw the shaft, take to workshop, extract propellers from the shaft, check for crack on the keyways, check for straightness, assemble the shaft, take back on board and fit in position.	
20.	Radar Drop	SUM	1	Remove the rudder palm bolts rig chain blocked, drop the rudder at the dock bottom and fit it back again	
21.	Inner and outer seals	SUM	1	Check the inner and outer seal, take owners supply of new seal overhaul the seals and fit in position	12
22.	Hull Reinforcement	SUM	1	Cut hull frames and fit new frames and reinforce, add layer of GRP	
	<u>ATTACHMENTS</u> <i>(to be listed below and supplied by Procuring Entity)</i>				

TECHNICAL SPECIFICATIONS FOR WORKS

- a) A preliminary description of the proposed works/services and work method and schedule, including drawings and charts, as necessary, containing all required information by which the proposed works may be evaluated (e.g., technical characteristics, operational capacities, maintenance, environmental effect, etc.) together with manuals or instructions for use or any other relevant information and documentation, delivery/installation schedules, etc.;
- b) A detailed statement of how the tenderer will carry out the works/services that will form an integral part of the Contract.
- c) **DRAWINGS**

(Procuring Entity to attach Drawings (if any))

TABLE B. SCHEDULE OF REQUIREMENTS TABLE

(Procuring Entity will complete the list of items to be same as those on Part2 Table A. Schedule of Requirements and Technical Specifications and tenderer should complete columns D and E).

A Item	B Description of Goods/works/services <i>(Procuring Entity to select one)</i>	Unit of Quantity	C Quantity	D Unit price	E Total Price in Ksh
1.	Mooring /unmooring	Item	1		
2.	Underwater Hull cleaning 80m²	M ²	40		
3.	High pressure washing 80m²	M ²	30		
4.	Designing and consultation	Item	1		
5.	Fish Cargo	Item	1		
6.	Engine room ventilation	Item	1		
7.	Installation of toilets, galley and bunker beds.	Item	1		
8.	Safety Equipment installation.	Item	1		
9.	Long-line spool and winch system.	Item	1		
10.	Propulsion line Servicing	Item	1		
11.	Shade installation	Item	1		
12.	Fuel and Fresh water tank expansion.	Item	1		
13.	Power back up system	Item	1		
14.	Installation of radar fish finder	Item	1		
15.	Bulwark reinforcement	Item	1		
23.	Bottom Hull painting	SQM	40		
24.	Top side painting and branding	SQM	30		
25.	Deck Painting	SQM	28		
26.	Tall Shaft withdrawal and repairs	SUM	1		
27.	Radar Drop	SUM	1		
28.	Inner and outer seals	SUM	1		
29.	Hull Reinforcement	SUM	1		
	Procurement levy 0.03% (0.0003* Amount before tax or any additions)				
	VAT Exclusive/ Inclusive 16%				
	Total				

TABLE B. SCHEDULE OF REQUIREMENTS TABLE

Signature: _____

And Seal/Stamp

Name: _____

Position:

Authorized for and on behalf of (*specify name of tenderer*) _____

Date _____

PART 3: CONTRACT

CONTRACT AGREEMENT

- (1) THIS CONTRACT AGREEMENT is made _____ (*specify date*).
Between _____ [*Insert complete name of Procuring Entity*], and having its principal
place of Business at _____ [*Insert address of Procuring Entity*] and
_____ [*Insert name of Supplier, or contractor or service provider*],
and having its principal place of business at _____ [*insert address of Supplier,
contractor or service provider*].
- (2) WHEREAS the Procuring Entity invited quotations for the Supply of Goods/works/services (*select one*)
described in Table B, i.e. _____ [*insert brief description of
Goods, works and Services*] and has accepted a Quotation by the Tenderer in the sum of _____ [*insert Contract
Price in words and figures*] (hereinafter called “the Contract Price”).
- (3) NOW THIS AGREEMENT WITNESSED AS FOLLOWS:
1. This Contract Agreement includes the following documents:
 - a) Table A. SCHEDULE OF REQUIREMENTS AND TECHNICAL SPECIFICATIONS.
 - b) Table B. QUOTATION SUBMISSION TABLE.
 - c) FORM OF QUOTATION.
 - d) Conditions of Contract.
 2. In consideration of the payments to be made by the Procuring Entity to the **Supplier/contractor/service provider** as hereinafter mentioned, the **Supplier/contractor/service provider** hereby covenants with the Procuring Entity to provide the Goods/works/services and to remedy defects therein in conformity in all respects with the provisions of the Contract.
 3. The Procuring Entity hereby covenants to pay the Supplier/Contractor/service provider (*select one*) in consideration of the provision of the Goods/works/services (*select one*) and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.
- (4) In WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of Kenya.

For and on behalf of the Procuring Entity

Signed: [*insert signature*]

In the capacity of [*insert title or other appropriate designation*]

In the presence of [*insert identification of official witness*]

For and on behalf of the Supplier/Contractor/Service Provider (*select one*)

Signed: [*insert signature of authorized representative(s) of the*

Supplier]

In the capacity of [*insert title or other appropriate designation*]

In the presence of [*insert identification of official witness*]

1. Language

The Contract as well as all correspondence and documents relating to the Contract exchanged by the Supplier/Contractor/Service Provider (*select one*) Provider and the Procuring Entity, shall be written in the English Language.

2. Eligibility

The goods shall have the nationality of an eligible country. All Goods and Related Services to be supplied under the Contract shall have their origin in Eligible Countries.

3. Notices

Any notice given by one party to the other pursuant to the Contract shall be in writing.

4. Governing Law

The Contract shall be governed by and interpreted in accordance with the Laws of Kenya, unless otherwise specified hereunder.

5. Settlement of Disputes

The Procuring Entity and the Supplier/Contractor/Service (*select one*) shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract. If the parties have failed to resolve their dispute or difference by such mutual consultation, either the Procuring Entity or the Supplier/Contractor/Service (*select one*) may give notice to the other party of its intention to commence arbitration. The dispute shall be referred to adjudication or arbitration in accordance with the laws of Kenya.

6. Supplier/Contractor/Service Provider Responsibilities

The Supplier/Contractor/Service Provider (*select one*) shall supply all the Goods included in the Schedule of Requirements.

7. Contract Price

Prices charged by the Supplier/Contractor/Service Provider (*select one*) under the Contract shall not vary from the prices quoted by the Supplier/Contractor/Service Provider (*select one*) in its quotation.

8. Terms of Payment

The Contract Price shall be paid One hundred (100) percent of the Contract Price as follows (*select one*):

- i) For Goods, price of goods received upon submission of a claim/invoice supported by the acceptance certificate issued by the Procuring Entity.
- ii) For Works, upon valuation by the Contractor of the portion of the works completed, such valuation to be accepted by the Procuring Entity, payments up to final completion certificate.
- iii) For Services, upon valuation by the Service Provider of the services completed, such valuation to be accepted by the Procuring Entity, payments up to final completion certificate

9. Inspections and Tests

The Supplier/Contractor/Service Provider (*select one*) shall at its own expense and at no cost to the Procuring Entity carry out all such tests and/or inspections of the Goods, works or Services to confirm their conformity to technical specifications.

10. Warranty

The Supplier warrants that all the Goods are new, unused, and of the most recent or current models, and that they incorporate all recent improvements in design and materials, unless provided otherwise in the contract.